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# ABOUT STATISTA







Our products, content, and data – the basis for your research



# About Statista

For many users and companies, Statista is the starting point for researching numbers, data, and facts, providing quick and extensive insights.

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locations

- 2.5 million registered users
- 44 million page views
- 23 million unique visitors

1,100 employees

85,000 topics

More than

1 million statistics

> from more than 170 industries

4 languages on 4 platforms

22,500

sources

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# Our locations

Global competence



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Denmark	Sweden	Singapore	Japan	United States	United States	



# Content on the Statista platform

Specific data on markets, customers, consumers, companies, and drivers

Markets	Consumers	Companies	Drivers
<ul> <li>Revenue</li> <li>Revenue develop-</li></ul>	<ul> <li>Attitudes</li> <li>Behavior</li> <li>Wishes</li> <li>Target groups</li> <li>Media usage &amp;</li></ul>	<ul> <li>Company</li></ul>	<ul> <li>Trends</li> <li>Technologies</li> <li>Macroeconomic</li></ul>
ment <li>Market indicators</li> <li>Forecasts</li> <li>Industry segments</li> <li>Market shares</li> <li>Cost KPIs</li>	ownership	profiles <li>Benchmarking</li> <li>Top player ranking</li> <li>Financial indicators</li>	data



# Industry overview

## Data on 170 industries in 150 countries

#### **Advertising &** Marketing

- Advertising н.
- Brands & Leaders
- Marketing н.

#### Agriculture

- Farming н.
- Fisheries & Aquaculture н.
- Forestry

#### **Chemicals & Resources**

- Chemical Industry н.
- Fossil Fuels н.
- н. Mining, Metals & Minerals
- Petroleum & Refinery
- Plastic & Rubber н.
- Pulp & Paper

#### Construction

- **Building Construction**
- Heavy Construction н.

#### **Consumer Goods &** FMCG

- Alcoholic Beverages
- Apparel & Shoes
- Cannabis = /
- **Cleaning Products**
- Cosmetics & Personal Care н.
- Food & Nutrition
- Furniture, Furnishings & Household Items
- Garden & Patio 10
- Home Improvement . Non-Alcoholic Beverages
- Pets & Animal Supplies
- . Tobacco
- Toys

### eCommerce

- B2B eCommerce
- B2C eCommerce C2C eCommerce
- **Digital Shopping** н. Behaviour
- Key Figures of н. eCommerce
- Paid Content н.

#### **Economy & Politics**

- . Economy
- International н.
- Politics & Government

### **Energy & Environment**

Life

н.

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н.

н.

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н.

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Media

Celebrities

Family & Friends

Personality & Behavior

Public and religious

**Books & Publishing** 

Video Games & eSports

TV. Video & Film

**Metals & Electronics** 

Aerospace & Defense

Industrial Machinery

Vehicle Manufacturing

Manufacturing

Manufacturing

Manufacturing

**Rolling Stock** 

Shipbuilding

Electronics

Metals

**Real Estate** 

Love & Sex

holidays

Audio

News

- **Climate and Weather**
- Emissions
- Energy Environmental
- - **Technology & Greentech** Waste Management

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Water & Wastewater •

#### Finance & Insurance Ξ.

- Financial Institutions Financial Instruments &
- Investments н. **Financial Services**
- Insurance н.

## Health. Pharma &

- Medtech Care & Support н.
- Health Professionals & н. Hospitals
- Health System
- Medical Technology
- Pharmaceutical Products & Market
- State of Health н.

#### Internet

- Communications .
- Cyber Crime & Security н.
- Demographics & Use ×.
- Mobile Internet & Apps
- **Online Search** н.
- Online Video & Entertainment
- Reach & Traffic
- Social Media & User-Generated Content

### **Retail & Trade**

- DIY Retail
- Fashion & Accessories .
- Food & Beverage
- **Furniture Retail** н.
- General Merchandise
- Health & Hygiene
- International Trade **Office Supplies**
- Private Label
- Retail Technology
- Shopping Behavior
- Sports & Leisure
- Subscriptions & Direct
- Selling
- Supply Chain
- Wholesale .

### Services

- **Business Services**
- Skilled Labor .

#### Society

- Crime & Law Enforcement
- Demographics
- Education & Science
  - Geography & Nature
- Historical Data
- Religion
- Industrial Real Estate Mortgages & Financing

Commercial Real Estate

- **Property Services** н.
- **Residential Real Estate**

Art & Culture Gambling н. Hobbies

н.

н.

н.

н.

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н.

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**Sports & Recreation** 

Parks & Outdoors

Sports & Fitness

Wellness & Spas

Hardware

IT Services

Transportation & Logistics

**Mobility Services** 

Water Transport

Travel. Tourism &

Accommodation

Food & Drink Services

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**Business Travel** 

Leisure Travel

Hospitality

Rail Transport

Software

Aviation

Logistics

Professional Sports

Technology & Telecommunications

**Consumer Electronics** 

Household Appliances

Telecommunications

Public Transportation &

Vehicles & Road Traffic

# A partner for your entire company

Every department can benefit from Statista

## MANAGEMENT

- > Directly insert data into presentations
- Transparent and valid sources guarantee a high degree of data reliability



## **MARKET RESEARCH**

- Informed overview of different market segments
- In-depth and up-to-date industry reports on all industries as well as exclusive forecasts

## SALES

 Statistics in your own corporate design in PowerPoint format



 Lead generation: toplists of the 100 largest companies of an industry, incl. contact details

## HUMAN RESOURCES

- Salary overview of your industry and demographic data
- Current trends in recruiting, e.g., social media and employer branding



## PRODUCT DEVELOPMENT

- > Current trends, consumer data, SWOT analyses
- Digitalization trends and comprehensive market data on competitors

### MARKETING

- Market monitoring, digital consumer trends, and consumer insights
- The Outlooks provide insights into consumer behavior and revenue performance

## **BUSINESS DEVELOPMENT**

- Exclusive forecasts for the global economic developments of the next 5 years
- User and revenue forecasts relating to the digitalization of every core industry
- Numerous external studies, reports, and predictive analyses







# Origin of our data



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# Our clients

2 million registered users and 23,000 corporate clients worldwide



# Easy-to-use data and broad coverage

# DATA

- Focus on data, no background analyses
- Market sizes, market forecasts, drivers, customer insights, trends

# COVERAGE

- All industries from agriculture to technology
- Broad geographic coverage

## FOR ALL EMPLOYEES

 Useful tool for all employees & departments: strategy, advertising, communication, and monitoring

# EASY TO USE

- Ready-to-use statistics: PPT, XLS, PNG
- Introductions & topic pages give a quick overview of new topics



# The road to success



Amount of time saved







# The Outlooks offer well-structured insights into the most important markets worldwide\*



The new versions of the Outlooks provide customers with more insights and are more user-friendly.



# Our Outlooks\*

Digital Market	Consumer	Mobility	Technology	Advertising &	Country	lndustry	Health Market
Outlook	Market Outlook	Market Outlook	Market Outlook	Media Outlook	Outlook	Outlook	Outlook
Outlook features regularly updated 5-year forecasts on revenue, users, and relevant market indicators for 9 main digital markets in more than 150 countries and regions. The tool offers 30,000 interactive statistics, which can be downloaded in PNG and XLS	Market Outlook presents the 18 most important consumer markets worldwide as well as more than 200 segments and sub-segments. It provides historical data as well as forecasts up to 2025 for the most relevant KPIs of each market, including market	Market Outlook gives an overview of more than 12 vehicle classes from more than 80 manufacturers in 29 countries. Interactive statistics provide in-depth analyses by brand, vehicle segment, and country as well as the most important key	Market Outlook offers a clear, structured, and transparent overview of the key performance indicators, e.g., revenues and market shares, of the most important technology markets, providing valid, comparable, and ready-to-use	Media Outlook provides <b>forecasts</b> and <b>in- depth</b> <b>information</b> on ad spending, including international comparisons. All insights are based on the analyses of relevant indicators for <b>46 countries</b> and <b>16 regions</b> , which cover more than 90% of	Outlook offers current key figures and forecasts regarding the economic and social development of a country. Subject areas are society, economy, business environment, digital economy, labor force, environment, and	Outlook features industry forecasts and market information based on data from statistical offices. The data covers the agricultural, manufacturing, and service sector. With up to 450 time series in approx. 40 countries, the tool provides a comprehensive basis for decision-	

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# The Company DB serves as a central point providing global company information

Scenario: EOY 2021 estimate; BoldData for private companies worldwide & Xignite for listed companies



For the established players on the market, the Company DB is a competitor to be reckoned with.





The Company DB provides information on **15 million listed** and **privately held companies** and contains the most important company key figures as well as in-depth analyses. Additionally, it presents a wide range of extra KPIs for listed companies. Use the Company DB as a starting point for further market assessments. It is also the perfect tool to quickly research basic data and provides valuable insights into foreign markets.





# The Global Consumer Survey uncovers consumer attitudes in 56 countries and 50 industries

The relaunch will significantly improve the tool's usability and accessibility



The Global Consumer Survey provides access to survey data representing more than 3.4 billion consumers worldwide.



# Global Consumer Survey

Understanding consumer behavior & media usage

The Statista Global Consumer Survey offers a global perspective on **buying behavior and media usage**, covering the **online and offline world** of the consumer.

It is designed to help marketers, planners, and product managers understand **consumer behavior and consumer interactions with brands**.



**DO-IT-YOURSELF ANALYSIS** of the data: Thanks to an **interactive online analysis tool**, users can **select** their own criteria to **create cross tables and customize target groups**.



For more information, see <a href="https://www.statista.com/global-consumer-survey">https://www.statista.com/global-consumer-survey</a>. Please note that the Global Consumer Survey is not included in the regular range of services of our Statista accounts, but is a paid extension of our Enterprise Account.



# The ecommerceDB provides unique insights into the largest B2C segment

And many additions to the database (e.g., marketplaces) are already in the works



The stores covered represent 95% of worldwide eCommerce revenues.



# ecommerceDB

Data on more than 20,000 online stores worldwide

# $\mathbf{\epsilon}$

## Detailed store profiles

More than 20,000 extensive store profiles, incl. revenues, payment methods, shipping options, and 26 other KPIs

## **Country insights**

Gain insights into international markets thanks to data on market leaders and fast-growing online stores

## **Category insights**

Analyze the market trends of individual segments and identify the major players at a glance

# **KPIs**

- Net online revenue
- Projected online revenue
- Relative market shares
- Cross-border and category analyses
- Social media activity
- Shipping providers
- Payment methods
- Information on the company, incl. management structure, and its online stores
- Contact information (management, marketing, and eCommerce)

#### Easy to use ( 🖬 🗋

The ecommerceDB has a clear structure and an intuitive user interface

## Ready to use

XLS The data can be downloaded directly in XLS format

**Daily updates** Information on online store revenues is updated on a daily basis





# Studies and reports\*

Dive deeper into topics - on a micro or macro level

#### Dossiers & DossierPlus

# Quick overview of a topic

The Statista Dossiers offer you a quick and comprehensive national or international overview of a topic.

They are edited and compiled by industry experts.

The Dossiers, which include detailed references, are updated on a regular basis and supplemented by further statistics.

## Industry Reports

# Understanding an entire industry

Our Industry Reports offer a high-quality processing of all industryrelevant data and forecasts, including key figures relating to the areas of finance, companies, employees, and R&D.

The reports give a quick overview of more than 60 industries.

## External studies

Detailed insights into the overall context

The Statista database contains more than 41,000 additional, external studies, which provide you with detailed information on more than 170 industries and are selected by experts. The study database is regularly supplemented by new studies.

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#### Global Business Cities Reports

Global business cities rankings and key figures on cities

The Global Business Cities 2025 Reports rank 200 of the most important business cities around the world based on their potential as a business hub for companies.

## **Brand Reports**

#### Insights and benchmarks regarding brands worldwide

The Brand Reports are based on the Statista Global Consumer Survey, a worldwide online survey exclusively carried out by Statista in 56 countries among more than 1 million consumers, covering more than 6,500 brands in more than 50 industries.

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# Statistics

Quickly find answers – concise visual representations

### **Statistics**

**More than one million statistics** from four databases – a German, English, French, and Spanish platform – constitute the centerpiece of our portfolio.\*

They provide data on more than 85,000 topics and 170 industries from 22,500 sources.

Our **Premium Statistics** (approx. 93% of all statistics) can only be accessed by our Single, Corporate, and Enterprise Account users.

The statistics can be downloaded in **XLS, PNG, PPT, and PDF format**.

## Forecasts & surveys

With our five-year market forecasts, we provide you with relevant data on the market development of approx. 400 industries in about 40 countries.

Our experts create a detailed market model, based on which the future market volume is calculated.

Exclusive surveys of consumers and experts

Statista's Consumer and Business Insights team carries out exclusive, quantitative online and phone surveys.

The primary data gathered in the process is published in the form of statistics and in studies and dossiers.

## Infographics

We **depict highly topical trends and facts** with our infographics. Every day, our data journalists publish several graphics on different topics, such as politics, economy, or technology.

For more information, see <u>www.statista.com/chartoftheday/</u>.

### **Topic pages**

Our topic pages provide you with a **first, comprehensive overview of all the content** offered by us on a particular topic.

In addition to a short summary, these pages contain links to relevant dossiers and forecasts as well as to the latest and most popular statistics on the topic in question.





# Milestones – looking back and looking ahead

### Highlights 2021



# **CORPORATE ACCOUNT**



# Products and services included in the Corporate Account

A real all-round package



Research service AskStatista



# True benefits

These features make the difference





# ENTERPRISE ACCOUNT





# An account for your entire company

Enterprise Account features



# Intensive customer support

Regular contact and individual updates by phone and via newsletters





# Individual usage reporting

Creating transparency

## Key figures of individual usage

JSAGE REPORT: ENTERPRISE #	CCOUNT		
eriod; Feb 2020 - Jan 2021			
0	Q	Č	€€
69,536 visited content data	5:15h individual research service	32,450h of research time saved	\$5,783,294 saved with Statista <sup>4</sup>

### What are the top industries?



## Which platform is used the most?



### How has usage evolved?



### What is the value of the services used?\*

Content type (v	alue)	Visits	Sum
Statistic (\$15)	lı.	38,924	\$583,860
Infographic (\$20)		2,488	\$49,760
Topic (\$75)		4,728	\$354,600
Dossiers & Reports (\$349)	e	7,070	\$2,467,430
External Reports (\$100)	E)	3,496	\$349,600
CMO⁵ (\$175)	<b>_</b>	1,600	\$280,000
DMO⁵ (\$175)		5,835	\$1,021,125
MMO⁵ (\$175)	æ	1,100	\$192,500
TMO⁵ (\$175)	E	650	\$113,750
AMO⁵ (\$175)	<b>F</b>	490	\$85,750
Country Outlook⁵ (\$175)	0	325	\$56,875
Industry Outlook⁵ (\$175)	<b></b>	200	\$35,000
Company Database (\$295)		205	\$60,475
Business Plan Export (\$950)		84	\$79,800
Global Consumer Survey (\$250)	**	73	\$18,250
Across industries <sup>3</sup> (\$15)	0	2,268	\$34,020
Research service requests (\$95/h)		5:15h	499 \$
То	tal <sup>4</sup>		\$5,783,294

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# AskStatista – our premium research service

Assistance with individual customer inquiries – research on the Statista platform and beyond

- Answers to individual customer inquiries are provided within **48 hours** on weekdays
- Our in-house AskStatista team carries out research and microprojects across industries and countries
- Customization of results in the format of your choice, mainly Excel and PowerPoint





For more information, see https://ask.statista.com/

# AskStatista – one component of our corporate solutions

Enterprise and Corporate Accounts include AskStatista research hours

AskStatista research hours are available as packages, providing you with prepaid solutions



\* Monthly transfer of unused hours in the case of account contracts with an automatic renewal clause For more information, see <u>https://ask.statista.com/</u>

