



# NTT DATA Company Overview

July 2021  
NTT DATA Corporation

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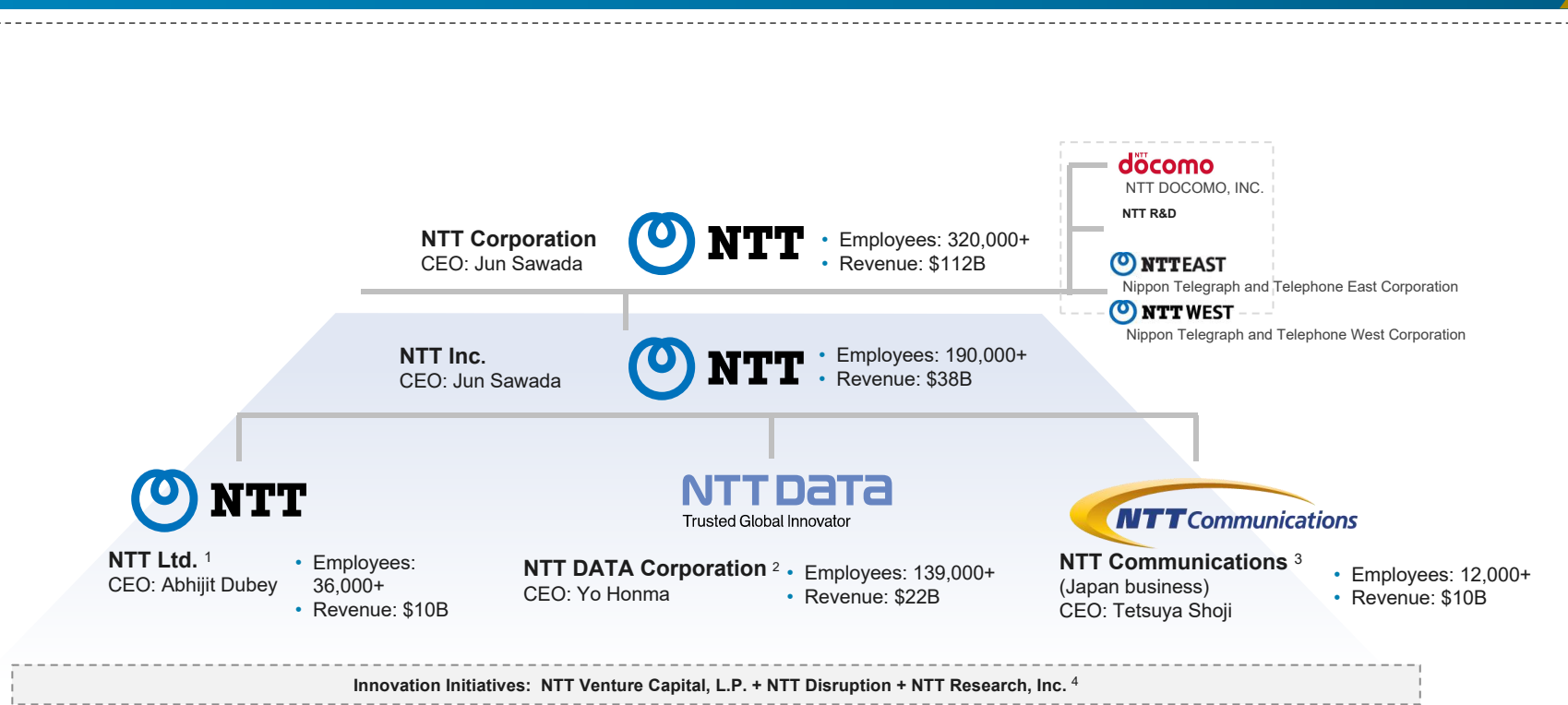
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Alternate Slides

# NTT集团业务概要

NTT 集团提供全栈式、全生命周期的服务，包括咨询，跨应用，管理式ICT，数据中心网络以及覆盖全球的电信服务





**NTT**  
(Holding Company)

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**Revenue\***: USD 112 billion

**Operating Income\***: USD 16 billion

**Global Presence**: 80+ countries & regions

**Employees**: 320,000+ worldwide

**Network Coverage**: 190+ countries & regions

**Subsidiary Companies**: 900+ worldwide

*Data as of March 31, 2021*



Note: \*Revenue of JPY 11,994 billion and Operating Income of JPY 1671.4 billion converted to USD by NTT Group at USD 1.00 = JPY 106.1

\*1 NTT Ltd. Integrates Dimension Data, NTT Com (ex Japan), NTT Security and 25+ Other Subsidiary Brands

\*2 NTT DATA is a publicly traded company, NTT, Inc. has a 54% ownership share

\*3 NTT Communications in Japan only

\*4 NTT Research Inc. operates outside of Japan and is part of the NTT R&D organization

As of March 2021



# NTT集团一览

**#62** 世界500强

**#37** 全球品牌排行  
※Brand Finance发布

**#5** 全球IP骨干设备  
※Dyn Research

**#1** 数据中心  
※Telegeography研究



- > 标准普尔评级**A级**
- > **150+**年历史传承
- > **88%+**《财富》杂志全球100强企业选择NTT集团
- > 位列科睿唯安**全球创新100强**
- > **5,000**名研发专家，每年**\$3.6亿**美元研发投入
- > 在新一代创新前沿技术领域投资**\$5B**美元风险基金



# NTT集团最新创新

NTT集团研发科技、推动价值、研究前沿科技、着眼未来。  
NTT集团高度关注研发领域，每年投入36亿美元和5000名专家进行研发。

5,000

研发专家

17,000

项专利

\$3.6 billion

研发投资

13,000+

技术论文



## IOWN

The IOWN (Innovative Optical and Wireless Network) concept utilizes innovative technology centered on light to optimize individuals and the whole based on all kinds of information and to create a prosperous society that can accept diversity.

## Media and UI

Realization of a world where the real world and the virtual world are fused. By making full use of advanced media control/processing and synchronization technology, information extracted from various devices can be experienced.



## 4D digital platform

The 4D digital platform integrates sensing data with high-precision position and time in real-time on the "advanced geospatial information database."



## Environmental Energy

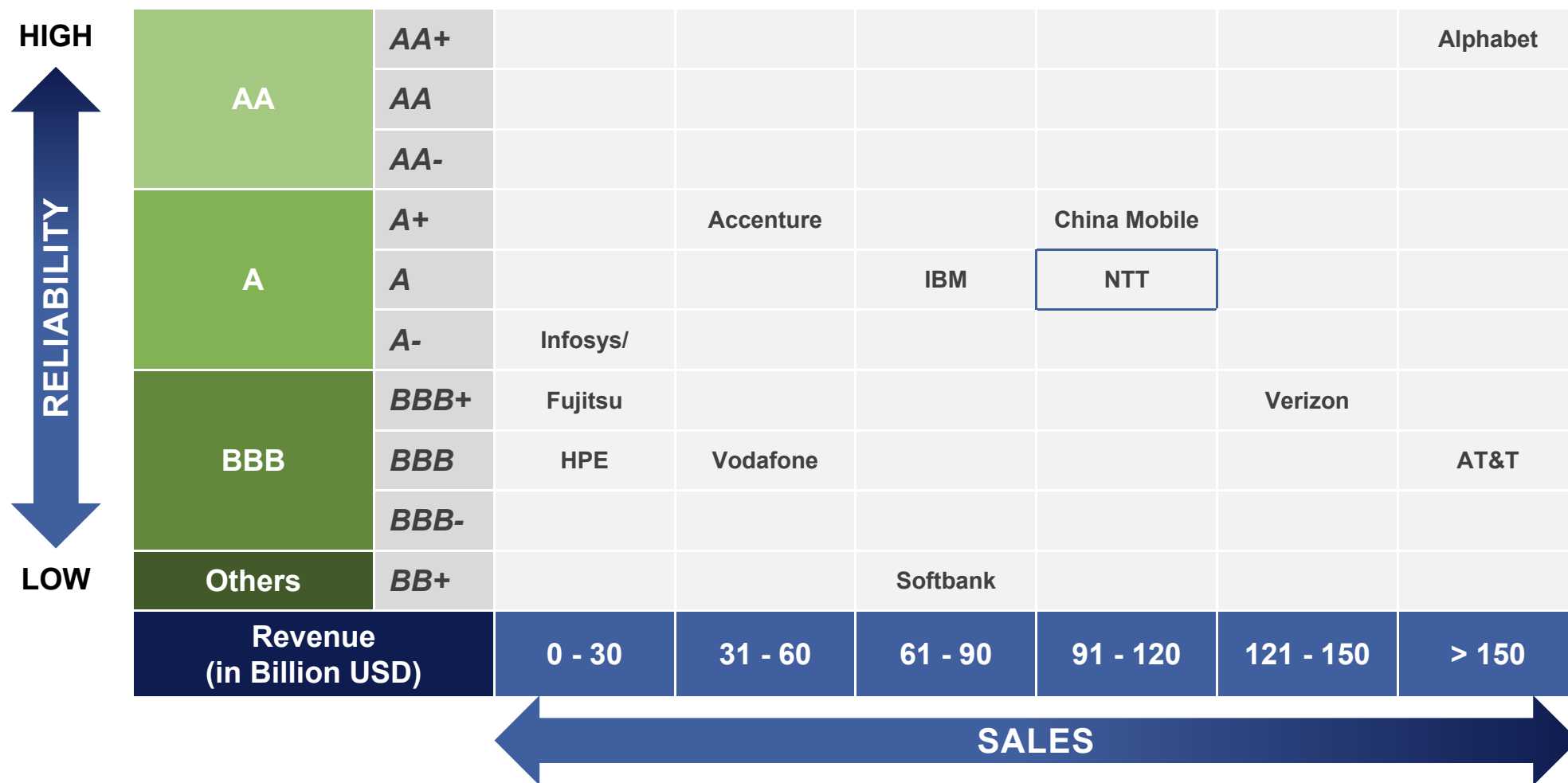
NTT is working from two perspectives to solve this global issue. The first is research and development of advanced technologies that contribute to zero environmental impact. Another perspective is the resilient environmental adaptation research technology that combines flexibility and toughness.



## Communication and Device

NTT aims to realize a prosperous society supported by network infrastructure that meets the diverse needs of users through research and development of new devices and materials that integrate light and electronics, as well as increasing communication capacity.

# NTT集团财务高可靠性



Source 1: S&P Global Ratings | URL: [Standard & Poor's | Americas \(standardandpoors.com\)](https://www.standardandpoors.com)

Source 2: Forbes List for World's Biggest Public Companies | URL: [Global 2000 - The World's Largest Public Companies 2020 \(forbes.com\)](https://www.forbes.com)

Note: Chart created by NTT DATA based on researching S&P ratings and Forbes rankings.

Data as of January 2021



# NTT DATA概况

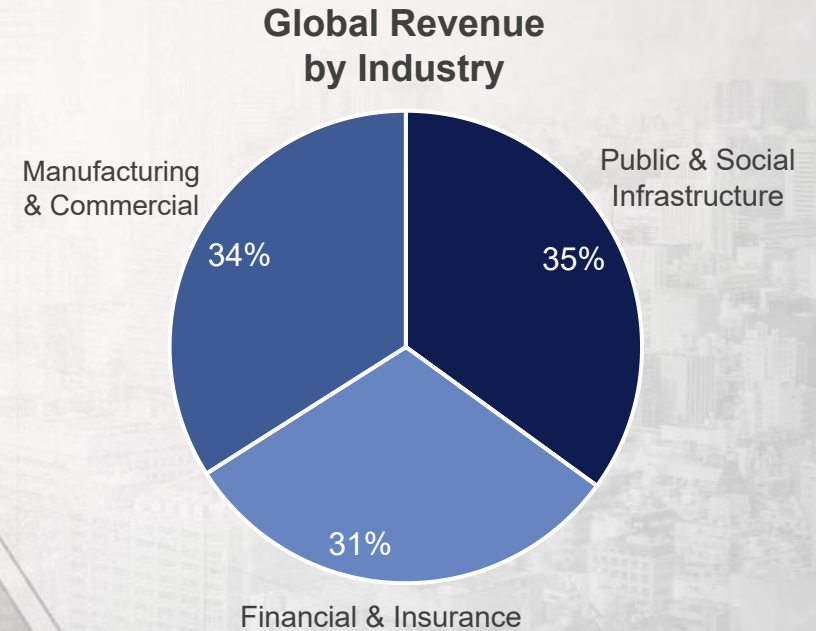
## NTT DATA

2020年全球十大\*业务&IT服务提供商

营业额USD \$22 billion \*\* (FY2019)

全球 130,000+员工

分支机构遍布全球 50+个国家和地区



\*Source: Gartner, "Market Share: IT Services, Worldwide 2020", Dean Blackmore, et. al, published on April 08, 2021 – NTT DATA ranked at 6<sup>th</sup> place

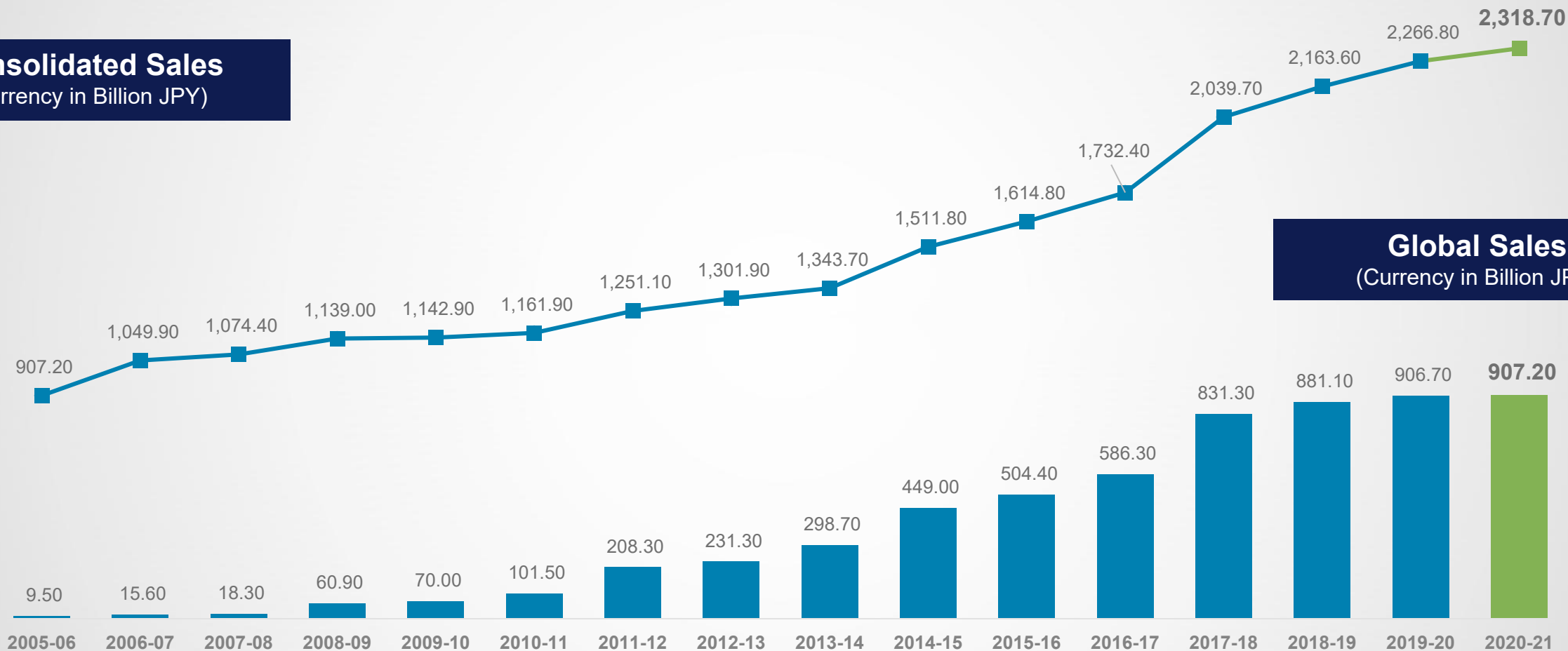
\*\* Global revenue (as of March 31, 2021) JPY 2266.8 billion converted to USD at the rate USD 1.00 = JPY 106.09

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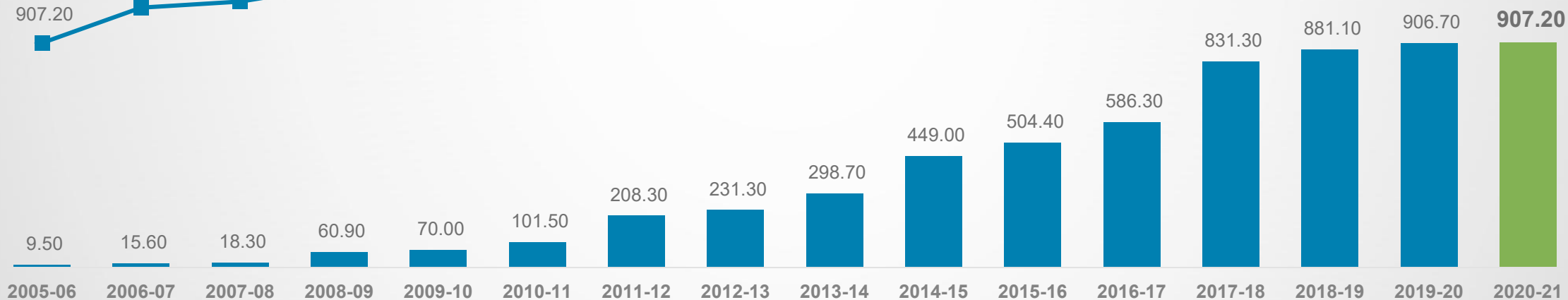
# NTT DATA 业绩历年一览

在过去十年里，全球业务的展开驱动NTT DATA业务稳健增长

## Consolidated Sales (Currency in Billion JPY)



## Global Sales (Currency in Billion JPY)



Note: Computation of global revenues for FY2005 to FY2016 are based on JGAAP and FY2017-2018 on IFRS. NTT DATA has adopted IFRS in all financial statements and reports effective March 2018.

Data as of March 31, 2021

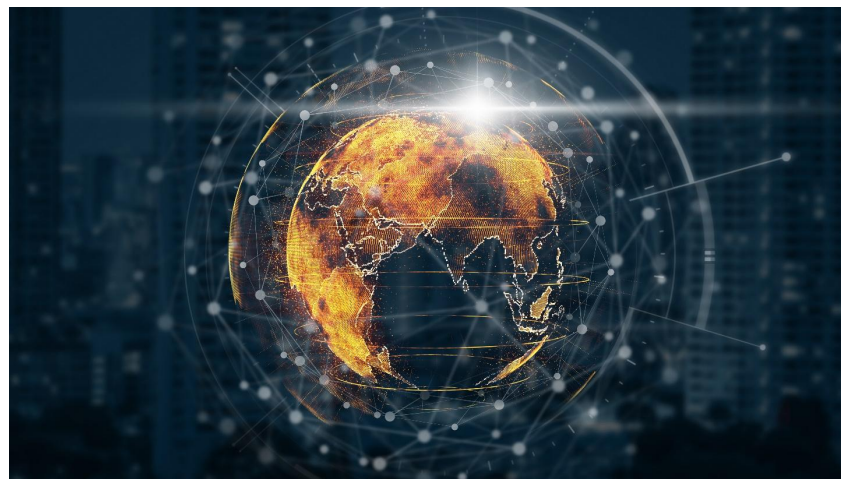


# 展望新“未来”

## Presenting NTT DATA's vision for a new society and associated initiatives in the age of "life with the coronavirus"

### Realizing the New Society Envisioned by NTT DATA

Resolving problems through our business and pursuing self-transformation



### Two keys to creating a new society

The importance of continuously creating and applying new mechanisms

### "Architects"

The human assets needed to envision and realize new society



For more details, visit our [website](#) for our COVID-19 initiatives and Global Solutions

# 企业社会责任 (CSR)

The NTT DATA Group is steadfast in our mission to “use information technology to create new paradigms and values, which help contribute to a more affluent and harmonious society”

We pursue our CSR activities considering Material CSR Challenges while upholding Our Way to:

- Develop and contribute to society and regional communities
- Promote diversity and eliminate illegal labour practices
- Respond to climate change and the global environment
- Leverage innovation to establish safe and secure IT infrastructure

## Social Contribution Activities

We initiate activities through which we can contribute to the advancement of society through IT solutions for global social issues

## Nurturing the Next Generation

We support education to ensure that ICT will be broadly deployed in a fair and appropriate manner

## Stakeholder Engagement

We believe our stakeholders are co-creators in our effort to create value while addressing social issues

## Third Party Evaluation

We have received verification on environmental and social indicators by domestic and overseas research agencies





# NTT DATA保护环境活动

NTT DATA致力于减少业务活动对环境的影响，制定定量目标并进行定期审查。  
环境、社会和治理（ESG）因素已纳入我们的管理战略。



Promoting environmentally responsible systems development



Addressing climate change through strategic initiatives



Green Purchasing: NTT DATA Group is a corporate member of the Green Purchasing Network (GPN)



Promoting social and environmental contribution among employees



ISO 14001 Certification



Promoting environmental activities through Green Initiatives



Conserving Biodiversity based on the NTT Group's "Preservation of the Earth's Ecosystem" initiative.



For details on our sustainability report please visit: <https://www.nttdata.com/global/en/sustainability>

# 公司愿景&价值观



## 集团愿景

可信赖的全球创新者/Trusted Global Innovator



## 价值观

1

客户第一



建立长期稳定的伙伴关系，与全球客户携手，实现梦想。

Clients First

2

高瞻远瞩



运用先进技术，与全球客户共创生态系统

Foresight

3

团队精神



通过对多样性的尊重，提高创造力

Teamwork

NTT DATA



# Recognized Global Capabilities by Analyst Firms

**Ranked 2<sup>nd</sup> in Implementation & Managed Services by revenue in Gartner, Market Share, IT Services 2020**

*Gartner, Market Share, IT Services, Worldwide 2020, Dean Blackmore, et. Al, April 2021*

**Ranked 3<sup>rd</sup> in IDC Fintech Rankings Top 100 for 2020**

*IDC FinTech Rankings 2020 by IDC, October 2020*

**Ranked in 4<sup>th</sup> position in Healthcare Sector Service Providers 2020 by HfS Research**

*HfS Top 10 Healthcare Sector Service Providers, December 2020*

**A Leader in Insights-Driven Business Process Outsourcing, Q4 2020 by Forrester Wave™**

*Insights-Driven Business Process Outsourcing, Q4 2020 by The Forrester Wave™, November 2020*

**A Leader in Blockchain Services 2020 RadarView™**

*Blockchain Services 2020 RadarView™ by Avasant, December 2020*

**A Leader in Cloud Infrastructure Brokerage, Orchestration and Management by NelsonHall**

*NelsonHall Cloud Infrastructure Brokerage, Orchestration and Management, December 2020*

**A Leader in NelsonHall NEAT Vendor Evaluation for Salesforce Services 2020**

*NelsonHall NEAT Vendor Evaluation for Salesforce Services 2020, January 2021*

**A Leader in NelsonHall NEAT Vendor Evaluation for SAP Cloud Migration Services 2020**

*NelsonHall NEAT Vendor Evaluation for SAP Cloud Migration Services, February 2021*

**A Leader in Healthcare Digital Services by ISG Provider Lens™**

*Healthcare Digital Services – Payer Business Process as a Service by ISG Provider Lens, March 2021*

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## Appendix – NTT DATA Analyst Ranking



**IMPORTANT:** Do not edit these accolades. They are approved by the analyst firms EXACTLY AS THEY ARE WRITTEN and the citations must remain where they are. Any changes or additions to this slide will require new approvals from corporate communications and the analyst firms to avoid contract violations.

# Global Positioning in Financial Insights FinTech Rankings Top 100

**NTT DATA** occupies 3<sup>rd</sup> position for 2020 in IDC Fintech Rankings Top 100



*Note: The IDC FinTech Rankings categorize and evaluate technology providers based on calendar year revenues from financial institutions for hardware, software, and/or services.*

**Source:** IDC FinTech Rankings 2020, October 2020

**URL:** [https://www.idc.com/prod\\_serv/insights/#financial-fintech\\_rankings](https://www.idc.com/prod_serv/insights/#financial-fintech_rankings)

# The Forrester Wave™: Insights-Driven Business Process Outsourcing, Q4 2020

NTT DATA recognized as a Leader in Insights-Driven Business Process Outsourcing, Q4 2020 by The Forrester Wave™



**Disclaimer :** The Forrester Wave™ is copyrighted by Forrester Research, Inc. Forrester and Forrester Wave™ are trademarks of Forrester Research, Inc. The Forrester Wave™ is a graphical representation of Forrester's call on a market and is plotted using a detailed spreadsheet with exposed scores, weightings, and comments. Forrester does not endorse any vendor, product, or service depicted in the Forrester Wave™. Information is based on best available resources. Opinions reflect judgment at the time and are subject to change.

Source: The Forrester Wave™: Insights-Driven Business Process Outsourcing-Q4 2020, November 2020

URL: <https://reprints2.forrester.com/#/assets/2/1677/RES159571/report>



# Global Positioning in Healthcare Sector Services 2020

NTT DATA is ranked in 4<sup>th</sup> position in Healthcare Sector Service Providers 2020 by HfS Research



*Source: HfS Top 10 Healthcare Sector Service Providers, December 2020*

*URL: [https://www.nttdata.com/global/en/-/media/nttdataglobal/1\\_files/media/press-release/2021/me\\_pr\\_mar\\_12\\_01.pdf](https://www.nttdata.com/global/en/-/media/nttdataglobal/1_files/media/press-release/2021/me_pr_mar_12_01.pdf)*

# Global Ranking in Blockchain Services 2020

NTT DATA emerged as a **Leader** in **Blockchain Services 2020 RadarView™**

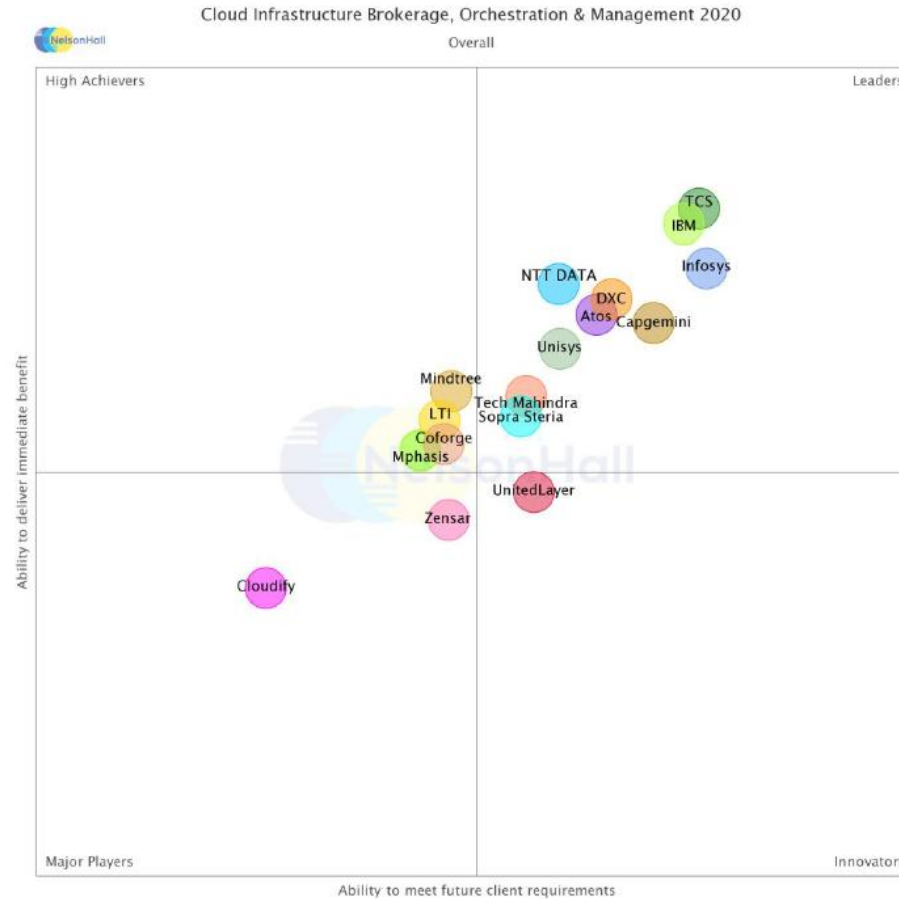


*Source: Blockchain Services 2020 RadarView™ by Avasant, December 2020*

*URL: [https://www.nttdata.com/global/en/-/media/nttdataglobal/1\\_files/media/press-release/2021/me\\_pr\\_jan\\_12\\_01.pdf](https://www.nttdata.com/global/en/-/media/nttdataglobal/1_files/media/press-release/2021/me_pr_jan_12_01.pdf)*

# Global Positioning in Cloud Infrastructure Brokerage, Orchestration and Management

NTT DATA recognized as a Leader in Cloud Infrastructure Brokerage, Orchestration and Management by NelsonHall



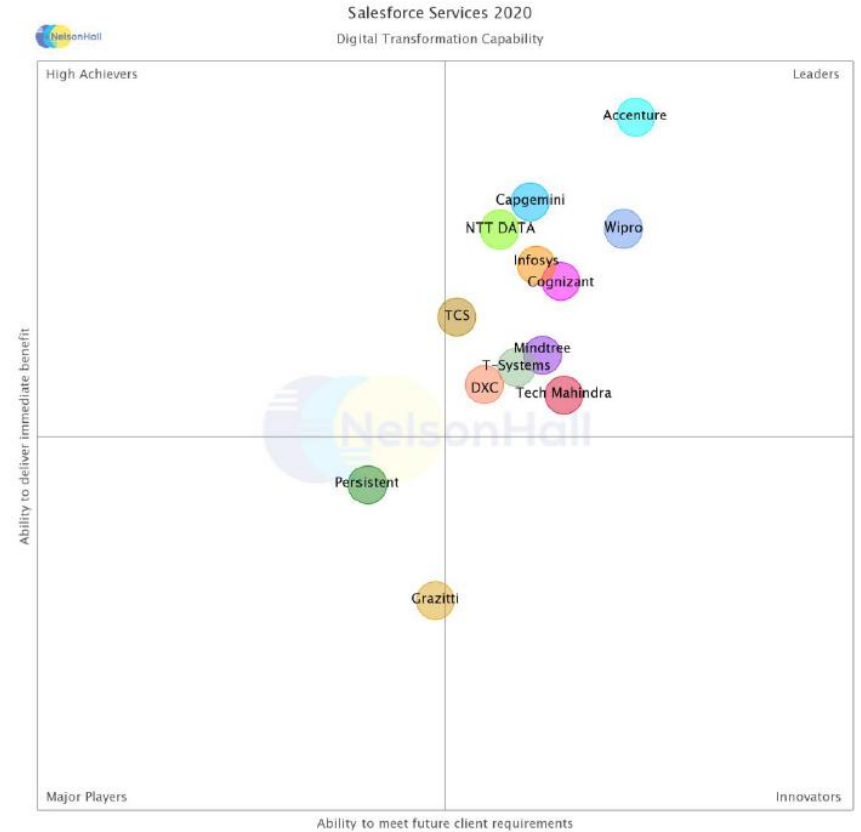
Source: NelsonHall Cloud Infrastructure Brokerage, Orchestration and Management, December 2020

URL: <https://us.nttdata.com/en/engage/leader-cloud-brokerage-orchestration-nelsonhall>

# Global Positioning in Salesforce Services in Digital Transformation Capability

NTT DATA emerged as a **Leader** in NelsonHall NEAT Vendor Evaluation for **Salesforce Services 2020**

## NEAT Evaluation: Salesforce Services (Digital Transformation Capability)



Source: NelsonHall NEAT Vendor Evaluation for Salesforce Services 2020, January 2021

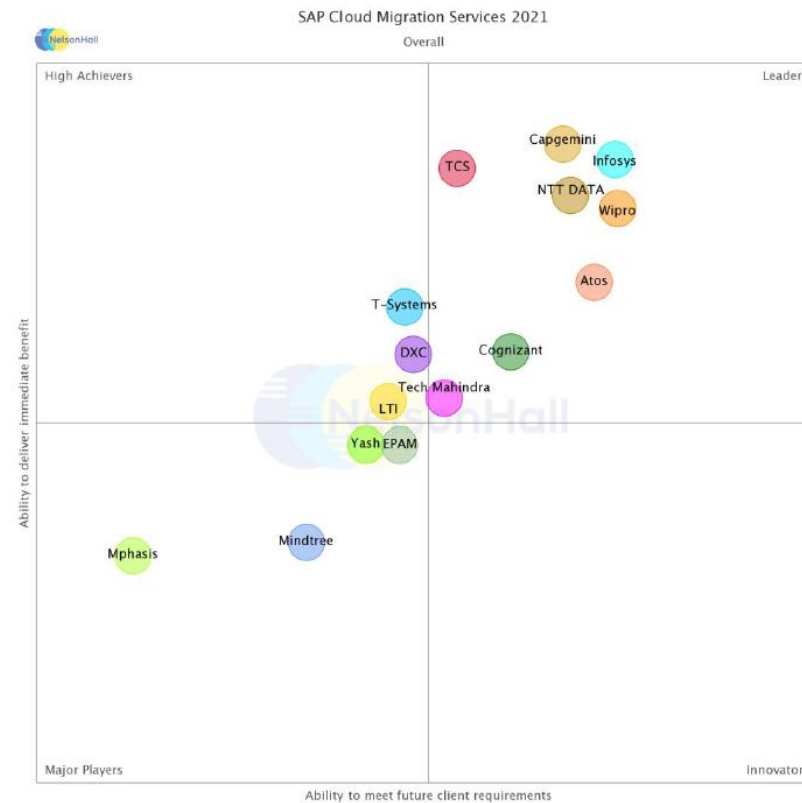
URL: [https://www.nttdata.com/global/en/-/media/nttdataglobal/1\\_files/media/press-release/2021/me\\_pr\\_feb\\_08\\_01.pdf](https://www.nttdata.com/global/en/-/media/nttdataglobal/1_files/media/press-release/2021/me_pr_feb_08_01.pdf)



# Global Positioning in SAP Cloud Migration Services

NTT DATA recognized as a Leader in NEAT Evaluation for SAP Migration Services by NelsonHall

## NEAT Evaluation: SAP Cloud Migration Services (Overall)

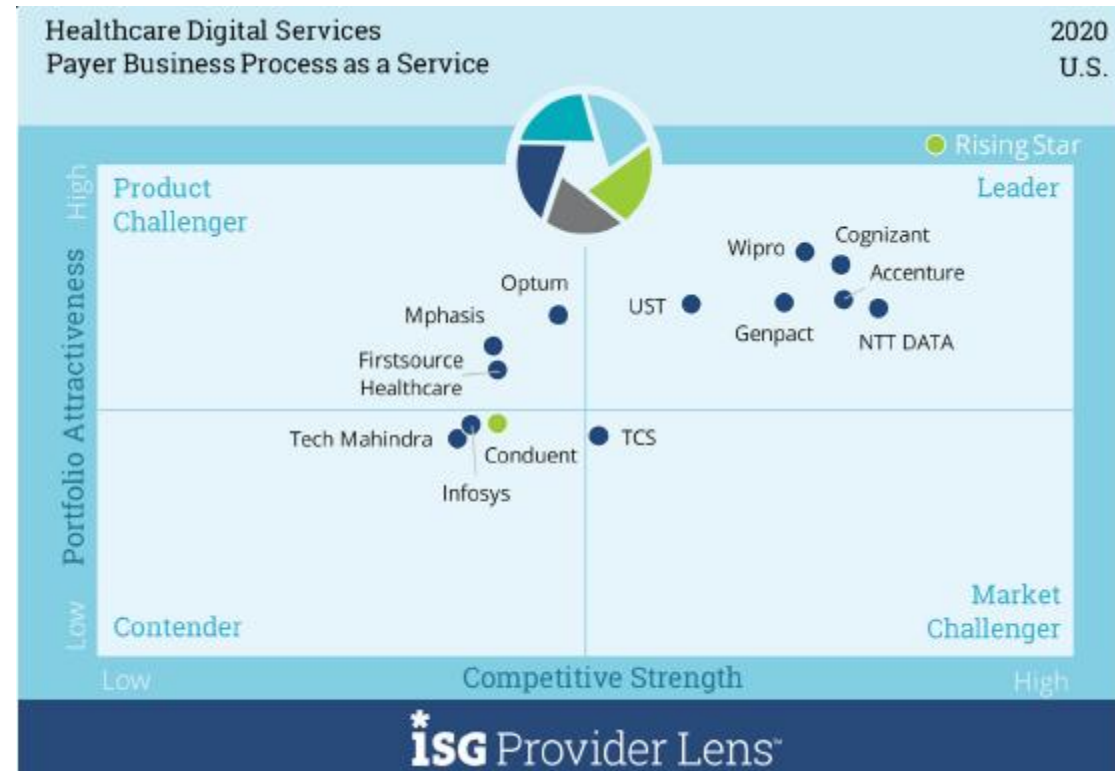


Source: NEAT Evaluation for NTT DATA: SAP Cloud Migration Services by NelsonHall, February 2021

URL: [https://www.nttdata.com/global/en/-/media/nttdataglobal/1\\_files/media/press-release/2021/me\\_pr\\_mar\\_05\\_01.pdf](https://www.nttdata.com/global/en/-/media/nttdataglobal/1_files/media/press-release/2021/me_pr_mar_05_01.pdf)

# Global Positioning in Payer Business Process as a Service

NTT DATA recognized as a Leader in Payer Business Process as a Service in Healthcare Digital Services by ISG Provider Lens™



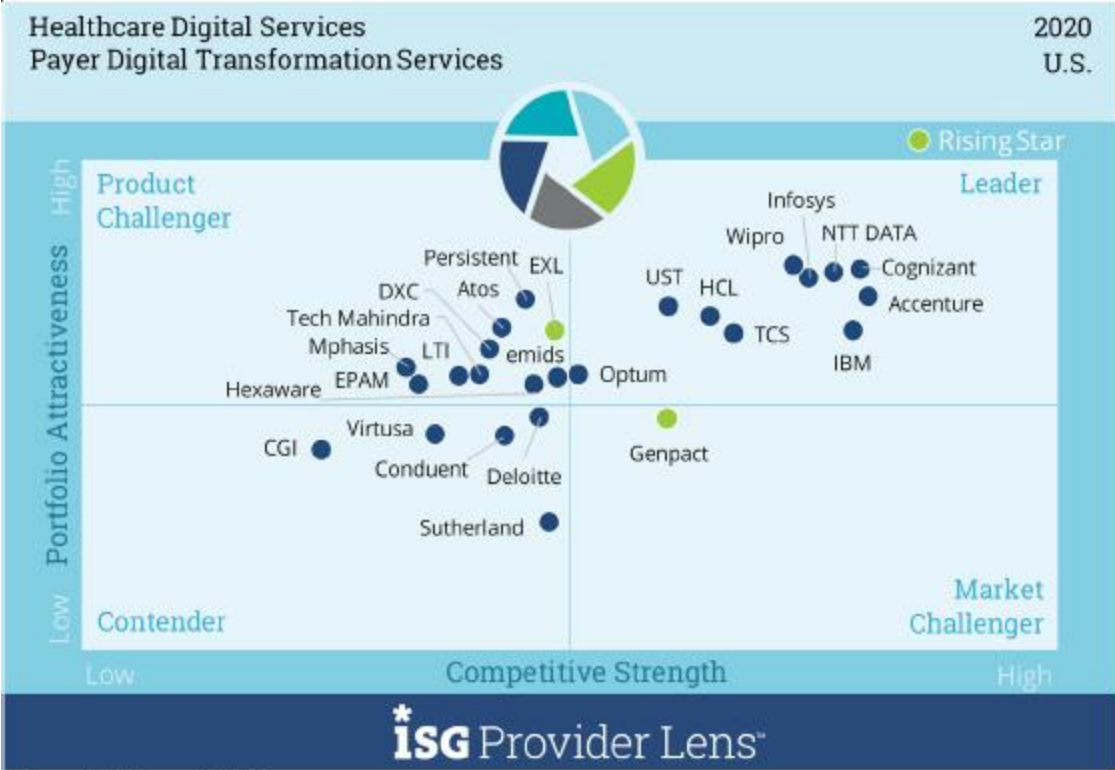
Source: ISG Research 2020

Source: Healthcare Digital Services – Payer Business Process as a Service, March 2021

URL: <https://uk.nttdataservices.com/en/-/media/assets/reports/healthcare-digital-services-quadrant-report-full-length.pdf>

# Global Positioning in Payer Digital Transformation Services

**NTT DATA** recognized as a **Leader** in **Payer Digital Transformation Services** in **Healthcare Digital Services** by **ISG Provider Lens™**



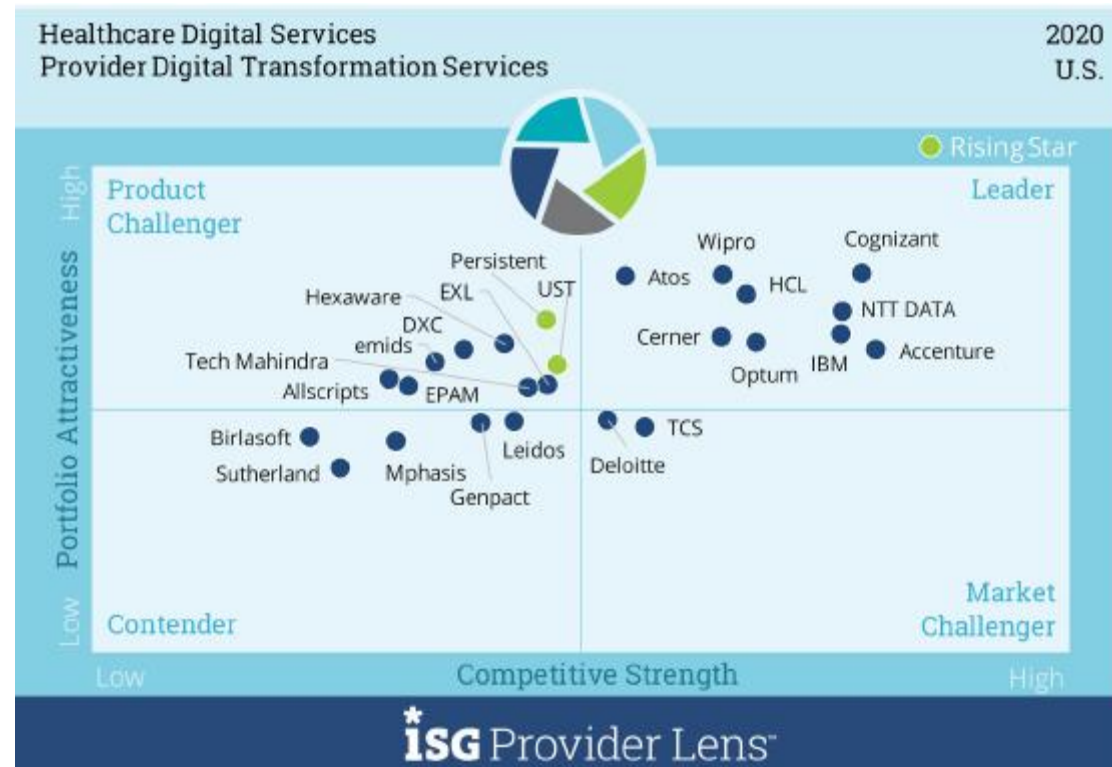
Source: ISG Research 2020

Source: Healthcare Digital Services – Payer Digital Transformation Services, March 2021

URL: <https://uk.nttdataservices.com/en/-/media/assets/reports/healthcare-digital-services-quadrant-report-full-length.pdf>

# Global Positioning in Provider Digital Transformation Services

NTT DATA recognized as a Leader in Provider Digital Transformation Services in Healthcare Digital Services by ISG Provider Lens™



Source: ISG Research 2020

Source: Healthcare Digital Services – Provider Digital Transformation Services, March 2021

URL: <https://uk.nttdataservices.com/en/-/media/assets/reports/healthcare-digital-services-quadrant-report-full-length.pdf>





# NTT DATA

Trusted Global Innovator

# Alternate Slides

# NTT Group Global Structure



NTT Corporation  
ntt.co.jp

 **\$112B**  
REVENUE

 **320,000+**  
PEOPLE



NTT Inc.  
global.ntt

Global Technology and Business Solutions

NTT  
R&D



NTT  
docomo

Other  
Companies



NTT Ltd. <sup>1</sup>  
hello.global.ntt

NTT Data

NTT Data <sup>2</sup>  
nttdata.com



NTT Communications <sup>3</sup>  
ntt.com



NTT Disruption  
disruption.global.ntt



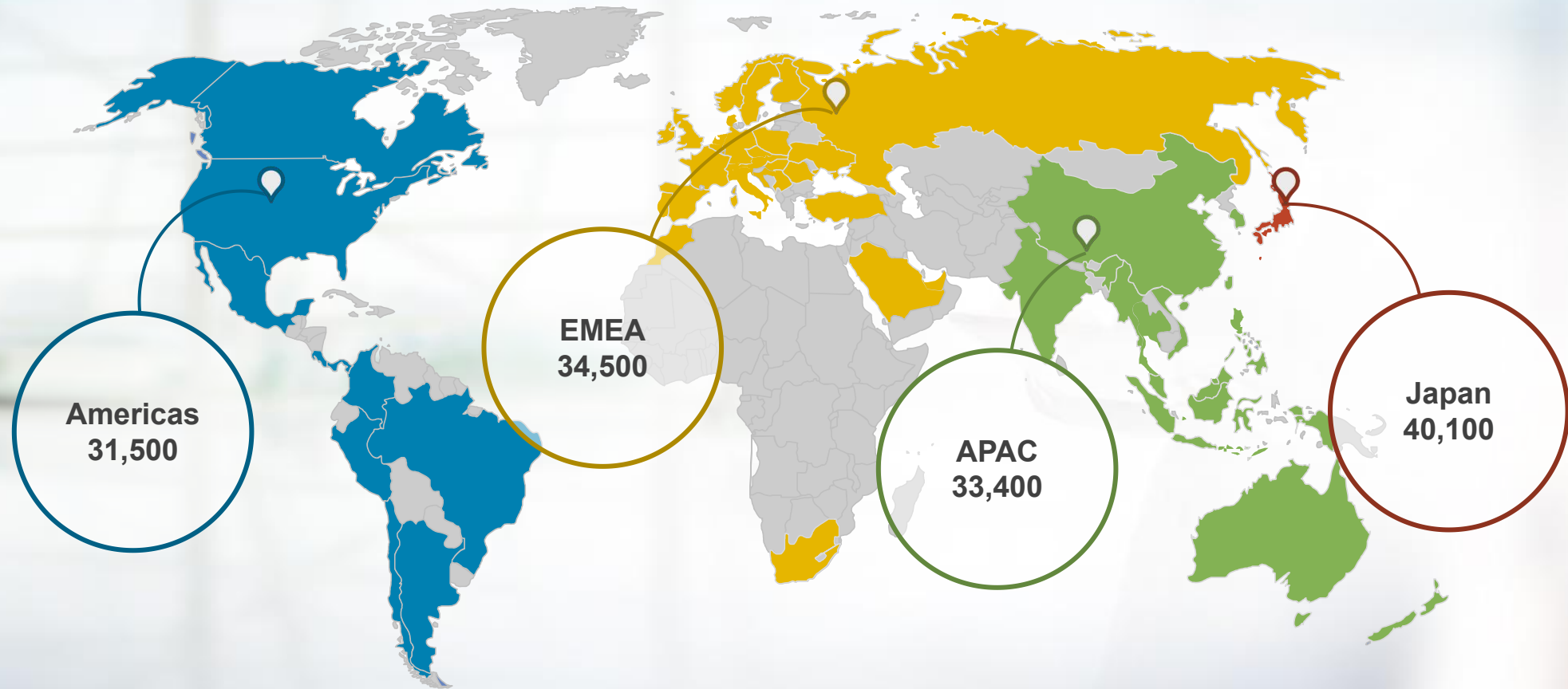
NTT Research Inc. <sup>4</sup>  
ntt-research.com

Mainly Operating in Japan

- (1) NTT Ltd Integrates Dimension Data, NTT Com (ex Japan), NTT Security and 25+ Other Subsidiary Brands
- (2) NTT DATA is a publicly traded company; NTT Inc. has a 54% ownership share
- (3) NTT Communications in Japan only
- (4) NTT Research Inc. operates outside of Japan and is part of the NTT R&D Group

# NTT DATA's Global Coverage

139,000+ professionals



50+ countries & regions

Data as of March 31, 2021